



Eligible Purchases for A-Plus™ Network Points Redemption

Category 1	A-Plus™ University
Fees paid to attend A-Plus™ University event	
1.1	A-Plus™ University Tuition
Category 2	Continuing Education (CE) for Insurers
Fees paid for on-line or on-site CE training	
2.1	Web CE Vouchers
2.2	On-Site CE Meeting Space Rental
2.3	On-Site CE Catering Costs (Excludes Alcohol)
2.4	On-Site CE Marketing Expenses
Category 3	Management Programs
Fees paid for consulting or design services	
3.1	Business Consulting Services
3.2	Collision Repair Design Services
Category 4	Marketing Programs
Fees paid for Marketing Programs	
4.1	Marketing Creator invoices from Advanced Graphics
4.2	A-Plus™ Items purchased from ProForma Products
4.3	A-Plus™ Items purchased from Dualite Signs
Category 5	Vision Groups
Fees paid for Vision Groups (20-Groups)	
5.1	Invoices from Square One Systems
Category 6	CSI Programs
Fees paid to approved CSI Program	
6.1	CSI Complete
6.2	Customer Research Inc.
Category 7	Environmental Programs
Fees paid to approved Environmental Program assisting the shop with EPA, OSHA, and Local Environmental Compliance (Excluding Fines or Legal fees)	
7.1	GMG Envirosafe Fees
7.2	GRC-Pirk Recomply Fees
Category 8	Claims Management Programs
Fees paid to approved Claims Management Program	
8.1	Fleet Response
8.2	Instant Estimator
8.3	Safelite Solutions
Category 9	Human Resource Programs
Fees paid to approved Human Resource Program	
9.1	Automotive Disciplines Inc.
9.2	The Fristoe Group
9.3	VeriFacts
Category 10	Internet Programs
Fees paid to approved Internet Program	
10.1	Alldata
10.2	AutoWatch
10.3	IContact
10.4	OEConnection
10.5	Web Ready Solutions
10.6	High Speed Internet - Installation
Category 11	Office Supply Programs
Fees paid to approved Office Supply Program	
11.1	Dell
11.2	Office Max
11.3	Computers & Office Furniture (From Outside Vender)
Category 12	Advertising
Traditional Media Advertising that incorporates SW A-Plus™ Network logo	
12.1	Newspaper
12.2	Radio
12.3	Television
12.4	Yellow Pages
12.5	Direct Mail
12.6	Billboard
12.7	Other Print or Wearable Advertising

Category 13	Industry Association Dues
Dues for Membership in Collision Industry Association	
13.1	Automotive Service Association (ASA)
13.2	Collision Industry Conference (CIC)
13.3	National Auto Body Council (NABC)
13.4	Society of Collision Repair Specialists (SCRS)
13.5	Local Associations
Category 14	Industry Publications
Subscriptions to Publications from Approved Vendors	
14.1	Collision Week
14.2	Automotive Body Repair News
14.3	Bodyshop Business
14.4	Collision Repair Insight
14.5	Crash Network
Category 15	Management Systems
Management Software purchased specifically to enhance shop operations	
15.1	Mitchell International, Inc.
15.2	CCC Information Services
15.3	Audatex Products
15.4	Production Plus by ADI
15.5	Summit Software Solutions
15.6	Rome Technologies
15.7	Other Management Software
Category 16	O.E. Manufacturer Certification / Recognition Programs
O.E. Programs that promotes certification of special qualifications	
16.1	General Motors
16.2	Toyota
16.3	Ford
16.4	Chrysler
16.5	Other O.E. Manufacturer
Category 17	Training Tuition
Fees paid by member for employee to attend industry-specific training	
17.1	Sherwin-Williams Technical Training
17.2	I-Car Training
17.3	ASE Training
17.4	AMI Training
17.5	Other Technical or Management Training
Category 18	Travel and Lodging Expenses
Travel and lodging expenses for SW or Industry specific events (Does Not Include Meals & Entertainment)	
18.1	Air Travel & Lodging - Vision Group
18.2	Air Travel & Lodging - Training Event
18.3	Air Travel & Lodging -Industry Event (NACE, CIC, I-CAR)
Category 19	Shop Equipment
Costs associated with purchases made directly through Sherwin-Williams Automotive Finishes Branches & Jobbers only	
19.1	Air Compressors, Air Dryers & Air Lines
19.2	Booth Filters & Lighting
19.3	Curing Equipment & Welding Equipment
19.4	Frame Equipment, Lifts& Measuring Systems
19.5	Gun Washers, Paint Shakers, Recyclers
19.6	Parts Carts & Paint Stands
19.7	Sanding Tools & Equipment
19.8	Spray Booths, Mix Rooms, Prep Stations & Curtain Walls
19.9	Spray Equipment & Breathable Air Systems
19.10	A/C Equipment & Vacuum Equipment
19.11	Tire & Wheel Equipment