



SHERWIN-WILLIAMS AUTOMOTIVE FINISHES CORP.

**A-PLUS™ ENROLLMENT APPLICATION**

**1. SHERWIN-WILLIAMS Servicing Branches and / or Jobber Account Information**

Branch # or Jobber Name:		List All Account's #:
Region:	Area #:	Territory #:
Street Address:		
City:	State:	Zip Code:
Telephone #:	Fax #:	

**2. A-PLUS™ SHOP INFORMATION (Please complete all sections of application)**

Shop Name:

**(A-Plus™ Membership Plaque and Marketing Brochures will be printed in the above name.)**

Owner:	Manager:	
Street Address:		
Mailing Address: (if different from Street Address - P.O. Box Address)		
City:	State:	Zip Code:
Telephone #:	Fax #:	
E-Mail Address:		

**3. SHOP PROFILE: All Questions Must Be Completed**

Independent Shop       Dealership

Total Shop sq. footage:	# Years in Business:	Avg. Monthly Collision Sales:
# Of Vehicles Repaired Weekly:	# Of Paint Technicians:	
# Average Cost of Repair:	# Of Body Technicians:	
# Of Paint Booths:	# Of Mechanical Bays:	
Are you a DRP facility		
<input type="checkbox"/> Yes      If Yes, What percent of your business is DRP _____ <input type="checkbox"/> No		

Which Computerized Estimating System(s) do you use?

**4. TYPE OF PAYMENT:**

- Check for \$895.00 made payable to Sherwin-Williams Automotive Finishes or;
- Future A-Plus™ Points Earnings Payment **(Must Initial Letter of Agreement Section below)**

Letter of Agreement: (Only applies to Future A-Plus™ Points Earnings Payment Option if Checked)

I/We understand that the initial 1,200 A-Plus™ Points we earn ("Enrollment Points") shall be applied toward the A-Plus™ Enrollment Fee

I/We agree to pay any outstanding balance of such Enrollment Fee in full if we do not earn the Enrollment Points within one year of the

Contract Date. **Initial here:** \_\_\_\_\_

- For each additional shop the enrollment fee is \$495.00 or 600 Future A-Plus™ Points Earnings

**Mail Application along with Check to:**  
**Sherwin-Williams A-Plus™ Program, 4440 Warrensville Center Rd., Warrensville Hts., OH 44128-2837**  
**Or Fax to: 216-263-1595**

**COMPLETE MEMBERSHIP CRITERIA EVALUATION & SIGNATURE ON REVERSE SIDE**

## A-PLUS™ NETWORK MEMBERSHIP CRITERIA EVALUATION

**THIS EVALUATION IS TO BE COMPLETED BY A SHERWIN-WILLIAMS REPRESENTATIVE**

When you sign up for the A-Plus membership, you will be among a select group of shops who meet the industry's highest standards. They are the same quality standards which insurance companies advocate and vehicle owners expect when selecting a collision repair facility. Sherwin-Williams asks that A-Plus™ shops meet the following requirements:

<b>5. A-PLUS MEMBERSHIP CRITERIA:</b>
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- a.  Repair Facility use Sherwin-Williams' premium undercoat system and top-quality ULTRA 7000® Basecoat/Clearcoat, ULTRA ONE HPU® Single Stage or AWX™ Waterborne Basecoat/Clearcoat System as your primary refinishing system according to Sherwin-Williams recommendations.
- b.  Repair Facility complies with all Federal, State, and Local regulations pertaining to collision repair facilities.
- c.  Repair Facility employ qualified technicians who are I-CAR or ASE-certified in refinish and body repair responsibilities.
- d.  Repair Facility provides an ongoing employee training program by utilizing various training resources available through I-CAR, ASE, or Sherwin-Williams. (If NO, enter the date of training to be attending \_\_\_\_\_).
- e.  Repair Facility maintains a refinishing area that complies with safety, environmental and legal regulations.
- f.  Repair Facility utilize the following:
  - A four-point clamping system to secure vehicles while making structural repairs.
  - Electrical and hydraulic pulling equipment appropriate to the service offered.
  - Equipment capable of making three-dimensional measurements.
  - Current dimensional guides appropriate to the vehicle being repaired.
  - A computerized estimating system.
- g.  Repair Facility use appropriate welding equipment that meets vehicle manufacturers' requirements.
- h.  Repair Facility replace or restore a vehicle's mechanical and structural components to their pre-accident condition to insure vehicle integrity, durability, and safety.
- i.  Repair Facility replaces all safety devices and restores vehicle corrosion protection to manufacturers' recommendations.
- j.  Repair Facility provides a minimum one-year written warranty on all repairs.
- k.  Repair Facility maintains a clean, professional environment for receiving customers.
- l.  Repair Facility meets qualifications and utilizes the Sherwin-Williams Limited Lifetime Guaranty Program.
- m.  Repair Facility monitors customer service index through a third-party service such as CSI Complete or Customer Research Inc.

**NOTE: Failure to answer YES (Y) to any of the questions on the Evaluation Form may result in a Non-Acceptance to the A-Plus Membership Application, or could result in a cancellation of your Contract as an existing A-Plus Network Repair Facility with Sherwin-Williams.**

6. This collision repair shop meets the necessary requirements to be recognized as a Sherwin-Williams A-Plus™ Shop.

Sales Representative	Area Sales Manager	Date
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7. We, the undersigned have read and agree to abide by the Sherwin-Williams A-Plus™ Membership agreement. We further agree to meet the membership criteria and uphold the agreed-upon code of ethics to maintain our status as an A-Plus™ Shop.

Owner/Manager Signature	Print Name	Date
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<b>8. For Internal Use Only</b>
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A-Plus Program Manager Signature	Date
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